## SURVEY SUBJECT: RAW MATERIALS SURVEY DATES: 06/08/2010 - 06/22/2010 SUMMARY FINDINGS:

48 TOTAL RESPONSES, 54% FROM THE U.S.

- USERS OF VIRGIN FIBER HAD MIXED EXPERIENCE WITH ECONOMICALLY LOCATED SUPPLIES. 19% REPORT GROWTH; 33% REPORT SHRINKING; 47% REPORT CONSISTENCY OVER THE LAST TEN YEARS.
- Users of virgin fiber face higher costs, with 77% reporting higher relative costs over the Last 10 years.
- USERS OF RECYCLED FIBER ALSO HAD MIXED EXPERIENCE WITH ECONOMICALLY LOCATED SUPPLIES. 30% REPORT GROWTH; 24% REPORT SHRINKING; 45% REPORT CONSISTENCY OVER THE LAST TEN YEARS.
- Users of recycled fiber likewise face higher costs, with 70% reporting higher relative costs over the last 10 years.

PAPERITALO PUBLICATIONS

2<sup>ND</sup> TUESDAY SURVEYS

SUMMARIES: WWW.GLOBALPAPERMONEY.COM

FULL SURVEYS: THOMPSON PRIVATE LETTER

